

Financial Statements March 31, 2024

# The Women's Foundation of Colorado (With Comparative Totals for 2023)



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# **Independent Auditor's Report**

To the Board of Trustees
The Women's Foundation of Colorado
Denver, Colorado

# **Report on the Audit of the Financial Statements**

#### **Opinion**

We have audited the financial statements of The Women's Foundation of Colorado (The Foundation), which comprise the statement of financial position as of March 31, 2024, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements referred to above present fairly, in all material respects, the financial position of The Foundation as of March 31, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of The Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The Foundation's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of The Foundation's internal control. Accordingly, no such opinion is
  expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control—related matters that we identified during the audit.

#### **Report on Summarized Comparative Information**

We have previously audited the 2023 financial statements of The Women's Foundation of Colorado, and we expressed an unmodified audit opinion on those audited financial statements in our report dated August 17, 2023. In our opinion, the summarized comparative information presented herein as of and for the year ended March 31, 2023, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Denver, Colorado October 10, 2024

Esde Saelly LLP

Statement of Financial Position March 31, 2024 (with comparative totals for 2023)

	2024	2023
Assets		
Cash and cash equivalents	\$ 295,622	\$ 56,639
Prepaid expenses and other assets	230,932	245,167
Operating investments	4,623,478	3,748,542
Donor-Advised Funds investments	5,790,499	6,555,236
Contributions receivable, net	433,466	386,618
Program-related notes receivable, net of allowance for credit		
losses of \$56,866 in 2024 and \$0 in 2023	372,770	274,467
Investment in Chambers Center	2,235,000	2,235,000
Endowment investments	20,100,389	18,921,624
Total assets	\$ 34,082,156	\$ 32,423,293
Liabilities and Net Assets		
Accounts payable and accrued expenses	\$ 262,747	\$ 121,419
Accrued payroll costs	348,915	559,343
Grants payable	62,412	59,490
Refundable advance	134,750	100,000
Total liabilities	808,824	840,252
Net Assets		
Without Donor Restrictions		
Undesignated	9,721,742	10,436,087
Board-designated endowment	6,757,848	6,392,182
	16,479,590	16,828,269
With Donor Restrictions	16,793,742	14,754,772
Total net assets	33,273,332	31,583,041
Total liabilities and net assets	\$ 34,082,156	\$ 32,423,293

Statement of Activities Year Ended March 31, 2024 (with comparative totals for 2023)

	Without Donor Restrictions	With Donor Restrictions	Total	2023
Operating Support and Revenue Contributions and grants In-kind contributions	\$ 2,136,785 283	\$ 2,577,740	\$ 4,714,525 283	\$ 4,917,517 18,025
Gross special events revenue	880,208	-	880,208	1,005,692
Less costs of benefits to donors	(286,067)		(286,067)	(269,564)
Net special event revenue	594,141	-	594,141	736,128
Net assets released from restrictions	2,116,889	(2,116,889)		
Total support and revenue	4,848,098	460,851	5,308,949	5,671,670
Expenses and Losses Research, education and advocacy Supporting services	5,499,508	-	5,499,508	4,206,624
Management and general	1,063,591	-	1,063,591	912,895
Development and fundraising	481,482		481,482	563,066
Total supporting services expenses	1,545,073		1,545,073	1,475,961
Total expenses and losses	7,044,581		7,044,581	5,682,585
Change in Net Assets before Nonoperating Gains (Losses)	(2,196,483)	460,851	(1,735,632)	(10,915)
Non-Operating Gains (Losses) Net investment return (loss)	1,847,804	1,578,119	3,425,923	(1,961,962)
Change in Net Assets Net Assets, Beginning of Year	(348,679) 16,828,269	2,038,970 14,754,772	1,690,291 31,583,041	(1,972,877) 33,555,918
Net Assets, End of Year	\$ 16,479,590	\$ 16,793,742	\$ 33,273,332	\$ 31,583,041

Statement of Functional Expenses Year Ended March 31, 2024 (with comparative totals for 2023)

	Research, Education and Advocacy	Management and General	Development and Fundraising	Direct Benefits to Donors	2024	2023
Grants and Other Assistance	\$ 3,802,703	\$ -	\$ -	\$ -	\$ 3,802,703	\$ 2,762,112
Salaries	871,134	655,557	336,241	· -	1,862,932	1,770,507
Professional Services	330,531	98,217	31,941	-	460,689	295,943
Cost of Direct Benefits to Donors	-	-	-	286,067	286,067	269,564
Benefits	110,034	83,486	41,288	-	234,808	175,059
Information Technology	108,063	36,459	17,648	-	162,170	140,540
Payroll Taxes	61,100	52,606	23,526	-	137,232	131,676
Bank Fees and Bad Debt	52,699	22,472	1,918	-	77,089	113,054
Occupancy and Insurance	35,611	27,048	13,703	-	76,362	77,883
Events and Travel	52,599	16,843	4,447	-	73,889	97,421
Credit Losses	-	56,866	-	-	56,866	-
Depreciation	509	387	196	-	1,092	-
Dues & Subscriptions	20,850	3,721	1,685	-	26,256	-
Office Expenses	29,978	7,073	4,202	-	41,253	18,341
Other	-	-	-	-	-	71,418
Professional Development/Training	13,161	2,408	1,090		16,659	-
Printing	3,552	192	2,884	-	6,628	-
Advertising and Promotion	6,984	256	713	-	7,953	28,631
Total expenses by function	5,499,508	1,063,591	481,482	286,067	7,330,648	5,952,149
Less Expenses Included with Revenues on The Statement of Activities Cost of direct benefits to donors	-	-	-	(286,067)	(286,067)	(269,564)
Total expenses included in the expense section on the statement of activities	\$ 5,499,508	\$ 1,063,591	\$ 481,482	\$ -	\$ 7,044,581	\$ 5,682,585

See Notes to Financial Statements

Statement of Cash Flows Year Ended March 31, 2024 (with comparative totals for 2023)

	2024	2023
Reconciliation of Change in Net Assets to Net Cash		
from (used for) Operating Activities		
Change in net assets	\$ 1,690,291	\$ (1,972,877)
Adjustments to reconcile change in net assts to net cash		
from (used for) operating activities Realized and unrealized (gain) loss on Donor-Advised Funds	(CEO COO)	815,290
······································	(650,688) (78,707)	· ·
Realized and unrealized gain on operating investments	(78,797)	(34,750)
Loss on uncollectable contributions receivable	54,808	91,020
Amortization of discount on contributions receivable	24,734	(6,054)
Credit losses	56,866	-
Endowment net investment (return) loss Changes in operating assets and liabilities	(2,377,957)	1,133,961
Prepaid expenses and other assets	14,235	(14,410)
Contributions receivable	(126,390)	60,801
Accounts payable and accrued expenses	141,328	51,344
Accrued payroll costs	(210,428)	297,924
Grants payable	2,922	48,565
Refundable advance	34,750	(100,000)
Net Cash from (used for) Operating Activities	(1,424,326)	370,814
Investing Activities		
Purchases of operating investments	(7,111,492)	(4,232,860)
Proceeds from sales of operating investments	6,315,353	3,276,383
Additions to Donor-Advised Funds	(809,460)	(1,290,127)
Distributions from Donor-Advised Funds	1,960,168	1,039,771
Issuance of program-related notes	(205,000)	-
Cash receipts from collection of program-related notes	49,831	45,392
Withdrawals from endowment	1,463,909	735,346
Not Coch from (used for) Investing Activities	1 662 200	(436,005)
Net Cash from (used for) Investing Activities	1,663,309	(426,095)
Net Change in Cash and Cash Equivalents	238,983	(55,281)
Cash and Cash Equivalents at Beginning of Year	56,639	111,920
Cash and Cash Equivalents at End of Year	\$ 295,622	\$ 56,639

# Note 1 - Principal Activities and Significant Accounting Policies

#### Organization

The Women's Foundation of Colorado, Inc. (The Foundation) is a Colorado non-profit corporation founded in 1986. The vision of The Foundation is a future where Colorado women and girls of every background and identity prosper. The Foundation's mission is catalyzing community to advance and accelerate economic opportunities for Colorado women and their families.

The overarching goal of the strategic framework that guides all aspects of The Foundation's work is gender, racial, and economic equity for all Colorado women. The framework outlines the investments The Foundation will make in systems change as well as in the inherent leadership and talents of women through flexible and holistic resources, so they can transform their lives, their families, their businesses, and their communities. It is also a pledge to ensure The Foundation's long-term sustainability through ongoing best practices. The four goals of strategic framework include:

- 1. Focus, align, and integrate The Foundation's statewide work on gender, racial, and economic equity.
- 2. Ensure The Foundation's sustainability as a statewide community foundation meeting the current and future needs of Colorado women and their families.
- 3. Inspire bold community action by using a myriad of persuasive communications tools and messaging.
- Leverage innovative strategies and virtual tools to enhance The Foundation's statewide relevance.

The Women's Foundation of Colorado boldly stands on its vision, mission, and values with commitment to leveraging 100 % of its resources to advance equity. Through complementary strategies including grantmaking, impact investing, policy and systems change, and gender-lens investing, The Foundation addresses the acute challenges of today while cultivating women's and girls' unlimited potential for tomorrow.

The Foundation's grantmaking investments center women, girls, and non-binary people of color who are most impacted by inequity and trusts their leadership – in their organizations, families, and communities – to advance economic security and resilience. Through the Women & Girls of Color Fund, community-developed, community-led field-of-interest fund dedicated to supporting organizations led by women-of-color and nonbinary-people-of-color The Foundation provides unrestricted funding to leaders of color transforming economic opportunities for women and girls of color based on their communities' needs. In 2023-2024 the Women & Girls of Color Fund advisory council invested in 46 organizations across the state. The Foundation's Women & Girls of Color Fund grantees' missions are as diverse as our communities. They focus on maternal health, community healing and grief recovery, mutual aid, immigrant and refugee support, food sovereignty, wellness for Latinx and Indigenous LGBTQ+ folks, and more. While their missions might seem distinct, their grantees all have a common thread: liberatory leadership. The Foundation's WINcome grantmaking provides general operating grants to direct-service and public policy partners throughout Colorado to support their work to increase women's incomes and funds flexible cash assistance for women. With 19 WINcome grantees throughout the state continuing in three-year partnerships, The Foundation is learning and amplifying the power of trusting women with flexible cash assistance as a transformational complement to holistic resources for economic resilience.

Through nonpartisan public policy advocacy, The Foundation advances equity for Colorado women of every background and identity. The Foundation's systems change work seeks to address the root causes of poverty and provide holistic and flexible resources to women and their families; reform our state's tax and budget policies to promote equity; and promote issues and protect rights to advance gender, racial, and economic equity. With a community-informed and data-driven approach to public policy, The Foundation advocates for accessible, high-quality, and affordable child care and the early education workforce; a strong, flexible, and inclusive social services system; equal pay for equal work; expanded access to Earned Income Tax and Child Tax Credits; and access to the full range of reproductive health care, education, and justice.

In alignment with The Foundation's grantmaking and systems change, WFCO also invests for community impact. The money entrusted to The Foundation is on a mission, with a gender-lens investment strategy for 100 % of The Foundation's investable assets. Goals of The Foundation's gender-lens investments are addressing gender and racial disparities, expanding access to capital, and furthering economic security through strategies such as gender mandates focused on workplace equity; environmental, social, and governance integration; shareholder advocacy; and diverse investment managers. The Foundation also hosts an impact investing giving circle that pools resources to invest in women entrepreneurs to help grow social ventures that meet women's and families' needs in the community. At the end of 2022, WFCO launched the 3rd cohort of our Women's Impact Investing Giving Circle.

Upon completion of the fiscal year, The Foundation continued a trajectory of increased commitment to the community it serves demonstrated by three key metrics:

- Contributions and grants received of approximately \$5.9 million;
- 291 grants made for a total of over \$2.7 million;
- Investments with fair value of over \$29.2 million.

# **Comparative Financial Information**

The accompanying financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America (GAAP). Accordingly, such information should be read in conjunction with The Foundation's audited financial statements for the year ended March 31, 2023, from which the summarized information was derived.

# **Cash and Cash Equivalents**

All cash and highly liquid financial instruments with original maturities of three months or less, which are neither held for nor restricted by donors for long-term purposes, are considered to be cash and cash equivalents. Cash and highly liquid financial instruments held in the investment portfolio are excluded from this definition.

#### Investments

Investment purchases are recorded at cost or, if donated, at fair value on the date of donation. Thereafter, investments are reported at their fair values in the statement of financial position. Net investment return (loss) is reported in the statement of activities and consists of interest and dividend income and realized and unrealized capital gains and losses, less external and direct internal investment expenses.

#### **Contributions Receivable**

Unconditional contributions receivable expected to be collected within one year are recorded at net realizable value. Unconditional contributions receivable expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discount is included in contribution revenue in the statement of activities. Management determines the allowance for uncollectible contributions receivable based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Contributions receivable are written off when deemed uncollectible. At March 31, 2024 management estimates the amount of uncollectible balances to be \$99,998.

#### **Program-related Notes Receivable**

The Foundation makes below-market rate loans to non-profit organizations to help further The Foundation's mission through impact investing. These loans were funded by several donor-advised fund holders totaling \$429,636 as of March 31, 2024. The loans are generally due over a period of five to 10 years and are measured at fair value at inception to determine if the contribution element exists. Contribution expense and interest income are recorded annually for the difference between the market rate interest and stated interest in the loan agreement. The allowance for credit losses is based upon management's review of the collectability of the loans in light of historical experience, adverse situations that may affect the borrower's ability to repay, and the prevailing economic conditions. When considered fully impaired, program related loans are written off. Additionally, management has determined that the current and reasonably and supportable forecasted economic conditions are consistent with the economic conditions included in the historical information. As a result, the historical loss rates have not been adjusted for differences in current conditions or forecasted changes. As of and for the year ended March 31, 2024, there weren't any loans impaired or written off, and the allowance was \$56,866.

#### **Investment in Chambers Center**

The Foundation entered into an agreement in 2000 with the University of Denver (the University) to raise funds to construct, furnish, and equip a building that houses the University's Colorado Women's College and The Foundation's operations. The building is known as the Merle Catherine Chambers Center for the Advancement of Women. The University owns the building, including the initial furniture and equipment, and also retains all liabilities with respect to its ownership. The Foundation holds an economic interest in the building through the joint fundraising for the capital project.

The agreement allows The Foundation to withdraw its occupancy and relinquish its economic interest in the building upon six months' notice. If The Foundation makes this election, the University agrees to purchase The Foundation's interest in the use of the building at the greater of \$2,000,000 or a market value for comparable space as calculated per the agreement. The Foundation's calculation of the economic interest as of March 31, 2024, is \$2,235,000.

The agreement also stipulates an agreement with the University of actual operating and maintenance costs plus 10% to fund a maintenance and capital reserve, based upon the square footage occupied by The Foundation for 99 years with an unlimited option to renew for successive 99-year periods. The Foundation is billed monthly by the University for its share of operating costs at the Merle Catherine Chambers Center. The current rate is \$4,181 per month and will be adjusted annually to reflect actual costs incurred. In addition, The Foundation is required to fund its share of an operating reserve account for the building on a monthly basis at a rate equal to 10% of its share of operating costs. The current rate is \$408 per month. Operating costs billed by the University totaled \$51,088 for the year ended March 31, 2024.

#### **Net Assets**

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The Foundation's Board of Trustees has designated, from net assets without donor restrictions, net assets for a board-designated endowment.

Net Assets With Donor Restrictions – Net assets subject to donor (or certain grantor) restrictions. Some donor (or grantor) restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. The Foundation reports both conditional and unconditional contributions restricted by donors as increases in net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends, or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

# **Revenue and Revenue Recognition**

The Foundation records contributions when cash, securities or other assets, an unconditional contribution receivable, or a notification of a beneficial interest are received. Conditional contributions, that is, those with a measurable performance or other barrier, and a right of return, are not recognized until the conditions on which they depend have been met. Conditional contributions of \$300,000 have not been recognized in the accompanying consolidated statement of activities because the conditions on which they depend have not yet been met. The Foundation records special events revenue equal to the cost of direct benefits to donors, and contribution revenue for the difference.

#### **Donated Services and In-Kind Contributions**

Volunteers contribute significant amounts of time to The Foundation's program services, general and administrative, and fundraising and development activities; however, the financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by generally accepted accounting principles. Contributed goods are recorded at fair value at the date of donation. Donated professional services are recorded at the respective fair value of the services received. No significant contributions of such goods or services were received during the year ended March 31, 2024.

## **Advertising and Promotion Costs**

Advertising and promotion costs are expensed as incurred and totaled \$7,953 for the year ended March 31, 2024, which included \$283 of in-kind advertising expenses.

## **Functional Allocation of Expenses**

The costs of program and supporting services activities have been summarized on a functional basis in the statement of activities. The statement of functional expenses presents the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated based on time and effort are salaries, benefits, payroll taxes, information technology, and occupancy and insurance. The Foundation allocated overhead expenses such as professional services, other, events and travel, advertising and promotion, and office expenses based on percentage of personnel expenses.

#### **Income Taxes**

The Foundation is organized as a Colorado nonprofit corporation and has been recognized by the Internal Revenue Service (IRS) as exempt from federal income taxes under Section 501(a) of the Internal Revenue Code as an organization described in Section 501(c)(3). The Foundation has been determined not to be a private foundation. The Foundation is annually required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS. In addition, The Foundation is subject to income tax on net income that is derived from business activities that are unrelated to its exempt purposes. The Foundation determined it is not subject to unrelated business income tax and has not filed an Exempt Organization Business Income Tax Return (Form 990-T) with the IRS.

The Foundation believes that it has appropriate support for any tax positions taken affecting its annual filing requirements, and as such, does not have any uncertain tax positions that are material to the financial statements. The entities would recognize future accrued interest and penalties related to unrecognized tax benefits and liabilities in income tax expense if such interest and penalties are incurred.

#### **Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and those differences could be material.

# **Measure of Operations**

The statement of activities reports all changes in net assets, including changes in net assets from operating and non-operating activities. Operating activities consist of those items attributable to The Foundation's ongoing activities. Non-operating activities are limited to resources that generate return from investments.

#### **Financial Instruments and Credit Risk**

Deposit concentration risk is managed by placing cash and cash equivalents with financial institutions believed by The Foundation to be creditworthy. At times, amounts on deposit may exceed insured limits. To date, no losses have been experienced in any of these accounts. Credit risk associated with contributions receivable and program-related notes receivable is considered to be limited due to high historical collection rates and because substantial portions of the outstanding amounts are due from individuals and organizations supportive of The Foundation's mission.

Investments are made by diversified investment managers whose performance is monitored by The Foundation and the Investment Committee and Board of Trustees. Although the fair values of investments are subject to fluctuation on a year-to-year basis, The Foundation and the investment committee believe that the investment policies and guidelines are prudent for the long-term welfare of The Foundation.

The Foundation maintains its cash in bank deposit accounts which may exceed federally insured limits. Accounts are guaranteed by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per depositor, per insured bank, for each account ownership category. At March 31, 2024, there were \$45,622 of deposit accounts in excess of FDIC-insured limits.

## **Adoption of New Accounting Standard**

As of April 1, 2023, The Foundation adopted Accounting Standards Update (ASU) No. 2016-13, *Financial Instruments – Credit Losses* (Topic 326): *Measurement of Credit Losses on Financial Instruments* (ASU 2016-13), which replaces the incurred loss methodology with an expected loss methodology that is referred to as the current expected credit loss (CECL) methodology. The CECL model is applicable to the measurement of credit losses on financial assets measured at amortized cost, including trade and loan receivables, and held to maturity debt securities. CECL requires entities to measure all expected credit losses for financial assets held at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts. This standard provides financial statement users with more decision-useful information about the expected losses on financial instruments.

The Foundation adopted ASU 2016-13 using the modified retrospective review method for all financial assets measured at amortized cost. Results for reporting periods beginning after April 1, 2023, are presented under Topic 326 while prior period amounts continue to be reported in accordance with previously applicable GAAP. The adoption of the new standard did not materially impact The Foundation's statements of financial position, statements of activities or statements of cash flows.

#### **Subsequent Events**

Subsequent to year end, The Foundation has evaluated subsequent events through October 10, 2024, the date the financial statements were available to be issued.

# Note 2 - Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use to purposes more narrow than The Foundation's ongoing programmatic activities and services in support of those activities within one year of the statement of financial position date, comprise the following:

Cash and cash equivalents	\$	295,622
Operating investments		2,044,666
Donor-Advised Funds investments		5,351,576
Contributions receivable due in the next year		202,688
Program-related notes receivable due in one year		60,350
Endowment spending-rate distributions and appropriations		589,602
	Ś	8.544.504

The Foundation holds variance power over the majority of funds received and invested in its portfolio. With variance power, these funds are available for expenditure at any time and thus are included in the table above. However, it is The Foundation's expectation that the deployment of these funds will occur over a much longer period of time to meet the needs of the community and The Foundation's mission. This expectation is present in the underlying investment horizon of The Foundation's portfolio, which anticipates an annual spending rate of approximately 4% of a 12-quarter trailing average of the fair market value of the endowment investments. During the fiscal year ended March 31, 2024, the board approved an increase in the 4% spending policy (approving an additional \$247,968) to provide funding for WINcome partners consistent with the two prior years.

Over the last five years, unrestricted support has represented the majority of The Foundation's annual operating expenses. The Foundation attempts to raise unrestricted contributions and grant funds each year which meet or exceed its annual operating budget. The operating budget is defined as personnel costs and other cash expenses not related to grantmaking. Grant expenses and some other program expenses are funded through donor contributions and grants which are restricted as to purpose and by investment income allocated to donor-advised and special interest funds and to The Foundation's endowment.

The Foundation manages its cash available to meet total expenditures in several significant ways:

- Preparing an annual operating budget that highlights the difference between unrestricted income and operating expenses and requires approval by the Board of Trustees to incur an operating deficit in any given year.
- Establishing an Investment Policy designed to balance risk and return to achieve The Foundation's short-term liquidity requirements and its long-term financial sustainability goals.
- Operating under a spending policy designed to ensure long-term sustainability of The Foundation's endowment.
- Maintaining adequate liquid assets to satisfy short-term operating cash needs and annual grantmaking requirements.

Endowment funds consist of donor-restricted endowments and funds designated by the Board as endowments. Accumulated earnings on donor-restricted endowment funds are subject to an annual spending draw as necessary to fund grant expenditures as determined by the Board of Trustees (Note 7). The Foundation's Board-designated endowment of \$6,757,848 is subject to the same annual spending policy. Although The Foundation does not intend to spend from this Board-designated endowment (other than amounts appropriated for general expenditures as part of the annual endowment spending appropriation, if applicable), these amounts could be made available if necessary.

#### Note 3 - Fair Value Measurements and Disclosures

Certain assets are reported at fair value in the financial statements. Fair value is the price that would be received to sell an asset in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Inputs used to determine fair value refer broadly to the assumptions that market participants would use in pricing the asset, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset based on the best information available. A three-tier hierarchy categorizes the inputs as follows:

<u>Level 1</u> – Quoted prices (unadjusted) in active markets for identical assets that can be accessed at the measurement date.

<u>Level 2</u> – Inputs other than quoted prices included within Level 1 that are observable for the asset, either directly or indirectly. These include quoted prices for similar assets in active markets, quoted prices for identical or similar assets in markets that are not active, inputs other than quoted prices that are observable for the asset, and market-corroborated inputs.

<u>Level 3</u> – Unobservable inputs for the asset. In these situations, inputs are developed using the best information available in the circumstances.

In some cases, the inputs used to measure the fair value of an asset might be categorized within different levels of the fair value hierarchy. In those cases, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. Assessing the significance of a particular input to the entire measurement requires judgment, taking into account factors specific to the asset. The categorization of an asset within the hierarchy is based upon the pricing transparency of the asset and does not necessarily correspond to The Foundation's assessment of the quality, risk or liquidity profile of the asset.

A significant portion of The Foundation's investment assets are classified within Level 1 because they are comprised of open-end mutual funds, exchange traded funds, or common stock with readily determinable fair values based on daily redemption values or closing market prices. Fixed income securities and real estate investment trusts are valued by the custodians using pricing models based on time to maturity, stated interest rates, and market-rate assumptions, and are classified within Level 2.

The Foundation uses Net Asset Value (NAV) per share, or its equivalent, such as member units or an ownership interest in partners' capital, to estimate the fair values of a private equity fund which does not have a readily determinable fair value. Investments that are measured at fair value using NAV per share as a practical expedient are not classified in the fair value hierarchy.

The following table presents assets measured at fair value on a recurring basis, except those measured at cost or NAV as identified below, at March 31, 2024:

		Fair Value Measurements at Report Date Using					sing
	Total	Quoted Active N for Ide Assets (	Markets entical	Ob	gnificant Other oservable ts (Level 2)	Unobs	ficant ervable (Level 3)
Investments							
Cash and money							
market (at cost)	\$ 4,403,314	\$	-	\$	-	\$	-
Mutual funds							
Bond	5,944,768	5,9	44,768		-		-
Domestic and global equity	8,514,839	8,5	14,839		-		-
Exchange traded fund	2,144,403	2,1	44,403		-		-
Common stock	6,641,901	6,6	41,901		-		-
Fixed income	833,407		-		833,407		-
Real estate investment trust	117,700		-		117,700		-
Private equity fund at NAV	1,216,763		-		-		-
Private debt fund at NAV	 697,271						
	\$ 30,514,366	\$ 23,2	45,911	\$	951,107	\$	

		Total
Operating investments Donor-Advised Funds investments Endowment investments	<u> </u>	5,790,499 20,100,389
	<u> </u>	30,514,366

Investments in certain funds that are measures at fair value using NAV per share as a practical expedient were as follows at March 31, 2024:

	Net	Unfunded	Redemption
	Asset Value	Commitments	Frequency
Private equity fund	\$ 1,216,763	\$ 299,000	Upon fund termination * Upon fund termination *
Private debt fund	697,271	200,000	
	\$ 1,914,034	\$ 499,000	

<sup>\*</sup> The liquidity of the investments are limited until the original capital commitment has been met.

Private equity focuses on buyout, growth equity, and/or distressed debt. These investments are not readily redeemable. The nature of the investments in this category is that distributions are received through the liquidation of the underlying assets in the fund. The term of the private equity investments is nine years. Private debt focuses on direct lending to privately held companies, middle market companies, and small businesses. While redemptions can be requested, there are restrictions regarding whether such redemption requests are met. The Foundation does not anticipate the debt investments to provide liquidity for several years.

### Note 4 - Contributions Receivable

Unconditional contributions receivable are estimated to be collected as follows as of March 31, 2024:

Within one year In one to five years	\$ 346,879 230,778
	577,657
Less allowance for uncollectable contributions receivable Less discount to net present value, at rates averaging 4.60%	 (99,998) (44,193)
	\$ 433,466

Of the total contributions receivable, \$19,195 was outstanding from members of the Board of Trustees. During the year ended March 31, 2024, members of the Board of Trustees contributed approximately \$59,500 to The Foundation.

# Note 5 - Program-related Notes Receivable

	Program-related	notes receivable	consist of the	following at	March 31, 202	24:
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2% note receivable, quarterly principal and interest of \$5,267, matures on October 1, 2026.	\$	46,130
Two 2% notes receivable, interest only payments for the first six months, then monthly payments of principal and interest of \$775 for remainder of term, matures on June 1, 2025.		26,703
2% note receivable, interest only payments until loan maturity, full principal and interest payments due on January 1, 2031.		50,000
2% note receivable, quarterly principal and interest of \$1,551, matures on December 25, 2030.		35,000
Two 2% notes receivable, quarterly interest only payments for the first year, then quarterly payments of principal and interest of \$1,330 for remainder of term, matures on October 13, 2028 and November 13, 2028.		50,204
2% note receivable, quarterly interest only payments for the first year, then quarterly payments of principal and interest of \$2,866 for remainder of term, matures on January 14, 2029.		51,599
1% note receivable, interest only payments until loan maturity, full principal payment due on March 24, 2034.		170,000
Allowance for credit losses	_	(56,866)
	\$	372,770

Future maturities of program-related notes receivables are as follows:

Years Ending March 31,	
2025	\$ 60,350
2026	55,512
2027	32,080
2028	29,843
2029	21,207
Thereafter	 230,644
	429,636
Allowance for credit losses	(56,866)
	\$ 372,770

# Note 6 - Line of Credit

The Foundation entered into a two-year secured line of credit in the amount of \$500,000. Borrowings under the line bear interest at a rate of the Wall Street Journal US Prime Rate plus one percentage point with a minimum annual interest rate of 4% (9.5% at March 31, 2024). The line of credit is secured by fixed income securities that are held as part of The Foundation's investment portfolio. Principal and interest are due at maturity on June 9, 2025. There was no outstanding balance owed at March 31, 2024.

## Note 7 - Endowment

The Foundation's endowment (the Endowment) consists of nine individual funds established and restricted by donors to provide annual funding for specific activities. The Endowment also includes certain net assets without donor restrictions designated for endowment by the Board of Trustees.

The Foundation's Board of Trustees has interpreted the Colorado Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As of March 31, 2024, there were no such donor stipulations. As a result of this interpretation, The Foundation retains in perpetuity (a) the original value of initial and subsequent gift amounts donated to the Endowment and (b) any accumulations to the Endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added. Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure in a manner consistent with the standard of prudence prescribed by UPMIFA.

The following factors are considered in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purpose of the organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the organization
- The investment policies of the organization.

As of March 31, 2024, The Foundation had the following endowment net asset composition by type of fund:

	Without Donor Restrictions	With Donor Restrictions	Total
Board-designated endowment funds Donor-restricted endowment funds Original donor restricted gift amount and amounts required to be maintained in	\$ 6,757,848	\$ -	\$ 6,757,848
perpetuity by donor	-	10,417,160	10,417,160
Accumulated investment gains		2,925,381	2,925,381
	\$ 6,757,848	\$ 13,342,541	\$ 20,100,389

From time to time, certain donor-restricted endowment funds may have fair values less than the amount required to be maintained by donors or by law (underwater endowments). The Foundation has interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law but chose to suspend distributions from these funds until such time as the deficiencies are recovered via market returns. At March 31, 2024, no endowment funds held at The Foundation were considered to be underwater.

# **Investment and Spending Policies**

Investment and spending policies for the Endowment were adopted that attempt to provide a predictable stream of funding for operations while seeking to maintain the purchasing power of the endowment assets. Over time, long-term rates of return should be equal to an amount sufficient to maintain the purchasing power of the Endowment assets to provide the necessary capital to fund the spending policy and to cover the costs of managing the Endowment investments. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to maximize utilization of investments which preserve principal, maximize income commensurate with risk, provide liquidity to help ensure adequate reserves, and fit within The Foundation's preference of acceptable principal and interest risk.

To satisfy its long-term rate-of-return objectives, The Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

An endowment spending-rate formula is used to determine the maximum amount to spend from the Endowment each year. The rate, determined and adjusted from time to time by the Board of Trustees, is applied to the average fair value of the endowment investments for the prior 12 quarters at December 31 of each year to determine the spending amount for the upcoming year. During fiscal year 2024, the spending rate maximum was 4 %, and the distribution was allocated to accumulated unappropriated investment gains. Accordingly, over the long term, The Foundation expects the current spending policy to allow its endowment to grow, net of spending, at the rate of inflation or greater over the investment horizon thus maintaining the purchasing power of the endowment assets held in perpetuity as well as to provide additional real growth through new gifts and investment return.

Changes in Endowment net assets for the year ended March 31, 2024 are as follows:

	 thout Donor estrictions	With Donor Restrictions	Total
Endowment net assets, beginning of year Transfer from (to) undesignated Net investment return	\$ 6,392,182 288,348 799,838	\$ 12,529,442 (23,631) 1,578,119	\$ 18,921,624 264,717 2,377,957
Appropriation of endowment earnings pursuant to distribution policy	-	(568,048)	(568,048)
Other additions (removals)  Distribution from Board-designated endowment pursuant to distribution policy	 - (722,520)	(173,341)	(173,341)
Endowment net assets, end of year	\$ 6,757,848	\$ 13,342,541	\$ 20,100,389

# Note 8 - Net Assets With Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes or periods:

Subject to the passage of time Promises to give that are not restricted by donors, but which are unavailable for expenditure until paid	\$ 287,633
Subject to expenditure for specified purpose Women & Girls of Color Fund Faith, Feminism, and Philanthropy Beyond Our Borders Momentum Fund grant WomenGive Building Fund Chambers Initiative Fund Other grants and programs Promises to give, the proceeds from which have been restricted by donors for Annual Luncheon Beyond Our Borders	1,510,384 329,528 109,395 55,305 106,750 238,441 479,500 188,432 142,375 3,208
Other grants and programs	250
	 3,163,568
Endowments Subject to appropriation and expenditure Programs - research, education and advocacy Operating Beyond Our Borders Donor-advised grant making	1,297,455 431,157 3,441 1,193,328 2,925,381
Perpetual in nature, earnings from which are subject to endowment spending policy appropriation Programs - research, education and advocacy Operating Beyond Our Borders Donor-advised grant making	 4,110,859 855,912 290,582 5,159,807
Total endowments	10,417,160
	\$ 16,793,742

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes as follows for the year ended March 31, 2024:

Expiration of time restrictions	\$	386,618
Satisfaction of purpose restrictions		
Women & Girls of Color Fund		707,422
Faith, Feminism, and Philanthropy		21,170
Beyond Our Borders		63,000
WINcome		40,650
Annual Luncheon		68,952
Comprehensive Campaign Fund		-
Chambers Initiative Fund		10,500
Other grants and programs		5,919
		017 612
	•	917,613
Restricted-purpose spending-rate distributions and appropriations		
Programs - research, education and advocacy		242,328
Operating		56,491
Donor-advised grant making		269,229
	-	568,048
Perpetual in nature, release requested by donor		244,610
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	\$	2,116,889

# Note 9 - Employee Benefit Plan

As part of its agreement with the University of Denver, the University processes The Foundation's payroll and is reimbursed for actual payroll costs plus a fee as a percentage of employee salaries. The fee is intended to cover The Foundation's share of employer taxes and benefits, including a tax-sheltered retirement plan sponsored by the University. All full-time, permanent Foundation employees are eligible for participation in this plan, which includes a matching contribution of 8% of an employee's salary. This contribution is funded by The Foundation and is part of the reimbursement described above. During the year ended March 31, 2024, The Foundation contributed \$107,418 to the plan.